

Surveil Sales Champion

Plug a Surveil-selling expert into your Sales Team to maximise opportunities, messaging, and success with increased revenue – free for Kickstart partners.

Key Information



A named, dedicated individual working alongside your Sales Team, one day a week



Identify opportunities both inside and outside your current customer base



Assistance in helping to prepare and deliver the customer pitch – from Health Check to closure

Looking for a secret weapon to maximise your Surveil-selling potential? Look no further than your very own Surveil Sales Champion.

Your Champion is a dedicated, named individual who is on hand to help prepare and deliver the customer pitch, from Health Check to closure.

Working alongside your Sales Team for one day a week, your Champion will use their expertise to identify new opportunities, advise on value-add offerings, and analyse customer Health Checks for maximum impact.

As part of their activity, your Champion will also develop an understanding of your Sales Team's compensation and motivation, in order to convert your customers' waste into the strategic value your team want to deliver.

With a Surveil Sales Champion in your corner, you'll have direct access to the experience, knowledge, and Surveil know-how that guarantees your Sales Team's success.

What to Expect



One-to-one collaboration with your account managers and their top existing and prospective accounts



Simplified messaging around your managed services and optimisation outcomes



Running and coaching customer/prospect onboarding, through to Health Checks



Increased customer retention and revenue through strategically-driven sales activities



Identify opportunities for ongoing managed services, powered by Surveil



Optimise Health Check outcomes - including security, cost, and productivity optimisations



All available at £1200/mo or **free** for Kickstart partners



SURVEIL

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